

As we start 2007, I wish you all a very happy and successful New Year. Last term was a busy one for us all. With a large number of tailored enterprise and work related learning days now taking place in schools, together with an increased number of 'meet the professional/working lunch' events, 'step into... days', skills fairs and visits to business and industry, a total of 5,350 students took part in EBP organised activities during the autumn term. This is a huge number, and it's exciting to see that so many of our students have had opportunities to try out new skills and gain a better understanding of the world of work. These pages also highlight some of the exciting events that took place during Enterprise Week in November. In addition, we have been able to broker relationships with local businesses to support your own events, and curriculum programmes. The extended work experience programme is also growing, and we have been piloting a new approach with one school where an EBP manager is working closely with the students who are on placement, to both prepare them, and help them to use that experience towards accreditation. Alongside this programme we are part of the consortium of EBPs awarded the contract to run 'Work Experience

On-Line' from September 06. Three schools in our area are piloting it, and we are working closely with S-Cool, Partnership Network, LSC and other partners, to develop this new system for managing work experience alongside the 'Plan-It' programme for supporting careers education. Our new team of work experience contact staff are all students at Portsmouth University and are doing an excellent job contacting new companies to increase the numbers of placements available to students. Lastly, the developments within the 14-19 agenda have also been occupying many of our thoughts. As we now wait for the outcome of the Gateway process (see more inside), here at the EBP we are starting to talk about the new diplomas with local employers, who will have a key role in the delivery of the diplomas and in providing work experience. Look out for our employer/education conference and debate, planned for 21<sup>st</sup> June.



Cath Longhurst  
Chief Executive, EBP

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## 2006 CAD/CAM Winners Get to Witness the Punching Out



On 21 November the winners of the 2006 CAD/CAM Challenge got the opportunity to attend **VT Shipbuilding**. The team from the **City of Portsmouth Boys' School, Danny Threapleton, Alex McInnes and Robert Allan**, stood back and proudly watched as the first section of their winning monument was punched out on machinery that is generally used for shipbuilding. This is just the start of an amazing tribute to the Portsmouth-born engineer, Isambard Kingdom Brunel and also for the young team. Over the next few months they will be able to witness the manufacture of their truly intuitive design and on completion of the monument, take pride of place at an unveiling ceremony, which is scheduled to take place on 28 March 2007. Members of Parliament, dignitaries from local government, Managing Directors and Senior Naval Staff will be among the notable guests invited to attend the ceremony, along with family and friends of those involved with the project.

The monument will be erected upon a granite plinth, which currently stands within a landscaped area in front of St George's Church, Portsea. The finished piece of public art will be approximately 3 metres in height, and will be fabricated from stainless and mild steel, incorporating designs from some of Brunel's most celebrated feats of engineering. The fabrication of the monument would not have been possible without the generous support of **Francis Paonessa, Managing Director of VT Shipbuilding** and the staff of HMS Sultan, under the command of **Captain Jonathon Woodcock, Captain RN School of Marine Engineering, Brian Hicks, Managing Director of Ensign Highways Ltd**, a subsidiary of **Colas**, is further supporting the project by providing the staff and facilities for the installation process and ongoing general maintenance of the monument once in situ.

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**Portsmouth City Council Arts Service**, under the management of **Claire Looney**, has supported the **EBP** in this project from the outset and grateful thanks also go to Claire and her team for their assistance.

**Graeme Field, Teacher of Design and Technology at Portsmouth City Boys' School** has been working closely with artist **Helen Roberts**, who has been commissioned to develop the boys' original design into a finished piece of public art.

The monument's progress has been a regular feature in *The News*, with further press coverage being released through **City and Stone Communications, PR company** appointed through the **MEMSP Partnership**.

For further information, please contact **Tina Hennessy, Projects Manager**.



The Winning Entry

## 'A Couple of Days at Wyeth'

### Molecules into Medicine

**29** year 10 students from Park Community School and City of Portsmouth Girls' School had the opportunity to visit **Wyeth Research**, part of Wyeth Pharmaceuticals in Gosport on 17th & 19th of October. EBP liaised with Wyeth who had set up a programme to enable students to experience science in the real world and gain knowledge of science-based careers. The students received an overview of how and why new medicines and vaccines are developed, how much money and time is needed and an insight into the steps taken to assess efficacy and safety. Staff gave talks on career paths and the types of careers available today. The day included the students getting 'hands-on' experience by undertaking a practical experiment to measure the levels of caffeine in tea, coffee and cola. Finally, the students finished off with a tour of the manufacturing unit.

**Our thanks go to Wyeth for providing this unique opportunity.**



## Work Experience Works!

### 'Hair Ott - Key Skills Class Presentation Day'

In December I was lucky enough to be invited by Karen Moore – the Education & Training Manager of Hair Ott - to go along to a 'Key Skills Class Presentation Day' being held at the PEC - Portsmouth Enterprise Centre. The stage was set for the introduction with the inspiring sounds of a 'Scissor Sisters' opening number, along with an energetic dance routine performed by the five young, dynamic apprentices I'd gone to see. One of those apprentices was Jonathon Ditton, an ex-Yr 11 pupil from Bridgemary School. Jonathon gave his presentation on bullying with a strong anti-bullying message - a subject he could speak on with first hand experience. He spoke with maturity & confidence about the problems he faced whilst at school, leading on to the opportunity

offered by Hair Ott to do his Extended Work Experience with them.

I understand from Karen that Jonathon has grown from strength to strength, becoming a very popular member of staff. His success with Hair Ott has been in no small part down to the support of Karen, her Managers & staff, who have shown Jonathon with their kindness & dedication, there can be light at the end of the tunnel.

I left the party in full swing, having joined in with Otto Ott & his staff on the 'dance floor' to the 'Cha Cha Slide' song !!!

**Fran Wright – Project Co-ordinator, Extended Work Experience, EBP**





*'The Whole experience of the Challenge has been very exciting and worthwhile. A year on we are expecting great things to come and hopefully expand the operation in the future.'*  
**Linvoy Primus**

## Linvoy Primus Football Challenge

Six city of Portsmouth Girls' School students have just returned from the trip of a lifetime after winning the Linvoy Primus Enterprise Challenge 2005/2006. Teams of 6 had to set up and trade as a business with all profits going to Faith & Footballs' work in orphanages in Ibaden, Nigeria and Goa, India. The Challenge was for students to create a company and develop a business idea that would turn into a practical and real way of generating income. The prize for the winning team and their teachers was a week in Goa visiting the orphanages and schools supported by Faith & Football. The triumphant young women were profoundly moved by the experience.

Hetty Austin, student, said *'Words cannot explain what we experienced in Goa. It was truly unreal, memories and emotions of that week will never be forgotten. Goa has left a powerful impact in my heart.'*

### Some quotes from Students & Teachers who went to Goa

Moira Noble, a member of staff at the school who supported the girls throughout the challenge said, *'Accompanying these girls to Goa was a privilege. I have seen people living in extreme poverty, children without any possessions, and old people without families. But I also saw the work of the most amazing individuals who have dedicated themselves to the work in Goa and other places. To see the smiles on their faces, to recognise the hope that they have because they are receiving an education and have people who care for them, to know that through the efforts of charities such as Faith and Football, we can all make a difference.'*

Linvoy Primus said, *'The girls from the City of Portsmouth Girls School probably witnessed an experience so much more than I did when I had the privilege of visiting India and the orphans 2 years ago. Their dream has become a reality and this experience will not only envision them, but many other young people on what they can achieve through the Challenge, not only for themselves but for others less fortunate.'*

Melissa Van Herck, student, added, *'we visited slums, orphanages, schools for special needs, crèches and we fed the hungry. Even though everyone was happy to see us, I couldn't help feeling sad for them. They were very unfortunate people, but we made a huge difference to their lives and I couldn't be prouder.'*

**The launch of this year's Challenge was held on 16th November at Portsmouth Football Stadium!**

## Cowplain Community School Official Opening of their Business Centre

On 16 November 2006, the Centre was officially opened by Mr Peter Long, Chief Executive, First Choice Holidays PLC in the company of invited guests from the local business community.

As the day coincided with National Enterprise Week, all of the students were engaged in Enterprise activities for the day and the guests were invited to tour the school to see first hand what Enterprise entails.

Cath Longhurst, Chief Executive of the EBP who spoke at the opening of the event said, "it was great to see so many students engaged in enterprise education, and clearly developing some important skills as a result".



## Calendars with IMPACT

"As part of the **Gosport Impact** project, sponsored by **SEEDA**, Gosport Borough Council and EBP, children from **Leesland Junior School** have been busy producing a glossy calendar of photos of Gosport which they have sold at the Gosport Market, and from the school, in aid of The Ark Animal Shelter, Stubbington.

During the course of a term the children were asked to submit their favourite photos, together with the reason for choosing the pictures. Once the calendars were printed they had to work out the finances to ensure that they made a profit from their enterprise!

Groups of children were 'ferried' to and from their school throughout the market days to give as many as possible the opportunity to promote and sell their calendars. Teacher **Jackie Pick** said 'The children had a fantastic time, it was a great experience for them.'

The project was designed to help the children develop their enterprise skills and financial capability."



## Design a Teenage Area

On Wednesday 11<sup>th</sup> October year 8 students from the **Hayling College** took part in an Enterprise Day organised by the **EBP** in partnership with the school.

In their planning teams, students were given a fictitious budget from the local council of £100,000 to design an outdoor area aimed at teenagers. Their brief? To reduce vandalism on Hayling Island, consider health and safety issues, make arrangements for disabled people and design an area that teenagers would like to visit.

The young people presented their ideas to a panel of Business Volunteers, in a Dragons' Den scenario and two winning teams were awarded the opportunity to present again to Councillors and the Mayor at Havant Borough Civic Offices On Thursday 23<sup>rd</sup> November.

As expected, the results were very impressive and local councillors commented that it would be wonderful if their ideas could be implemented.

**Natasha St Clair Tracy** from the **EBP** said, "There was a real buzz on the day and results were outstanding, which is very rewarding and makes it all worthwhile"

**Ian Edwards** from the **Hayling Seaside Railway** stated "we have seen today from the presentations of these marvellous young people, that they do care about Hayling Island, and have very positive ideas as to how it should be developed."

## What size shoes do you take?

What's the link between the Manager of the King's Theatre, the Food Critic and the Business Editor both from The News, an engineering adviser, a clairvoyant, a stand up comedian, a recruitment consultant, a business manager from the Crown Prosecution Service and an undertaker?

No, its not the latest line in jokes – it is the group of professionals who each took a turn to be invited to a business breakfast as the guest of a year 8 tutor group over a four week period. The breakfasts were organised by **Jess Pemberton-James**, Project Co-ordinator from the **EBP** the task for each tutor group was to investigate who they were interviewing. What did they do for a living? What did their job entail?

Prior to each business breakfast Jess came into the Year 8 English lessons at Admiral Lord Nelson School and led a session on journalistic skills and the art of clever questioning to elicit the most information possible. The formation and use of open questioning was practiced and the importance of listening skills stressed to enable valuable follow on questions to be asked. Each student was then asked to bring a range of carefully thought out questions to their business breakfast to enable them to find out all about their guest's profession. Was it the early start? Was it the dark mornings? Was it natural curiosity? With charming grace and the utmost politeness the students discovered eye colour, age, marital status, names and ages of sons, daughters and family pets, where they lived, how many bedrooms they had, favourite food, annual salary and colour of their socks. Oh, and of course every guest's occupation was discovered! The guests were brilliant as were all the students who quickly warmed to their task with verve and enthusiasm fuelled in part by the pain au chocolat breakfast provided by **Hamiltons**, our in-house caterers. Many thanks to **Jess Pemberton-James** from **EBP** for a thoroughly entertaining and worthwhile business breakfast season here at **Admiral Lord Nelson**. We look

forward to next year!

**Angie Gardiner**

**Business & Enterprise Coordinator**

**Admiral Lord Nelson School**

## Environmental Science Working Lunch at Springfield Technology College

The event was delivered to year's 10&11 pupils to give them the opportunity to meet employers in a professional context. The aim of this event was

to share industry knowledge and experience and give the students a better idea of the profession they would like to go into post school, college or university.

The Speed-Networking activity allows the students to interact with business people from environmental and science based industries and aims to promote the development of social



skills, increase confidence and improve the students' understanding of different occupations.



## 14-19 Consortia Head for the Gateway

By 2013 all students aged 14-19 will be entitled to opt for one of fourteen Diplomas to be made available in schools and colleges throughout the country. Each Diploma Line will have a vocational emphasis and will be designed not to provide work specific skills but to give young people a better understanding, through practical and applied learning in industry standard facilities, of a particular vocational area. It is intended that this concept of becoming "work ready" will both encourage young

people to stay in education post-16 by making learning more relevant and progression clear, and enable them to make better, more informed career choices.

The Diplomas will be underpinned by Functional Skills in English, maths (both to be linked to GCSE) and IT and by structured personal development programmes, with each young person having an Individual Learning Plan.

Diplomas can only be offered by consortia of schools, colleges and private training providers working in collaboration and students will be able to opt, via an on-line prospectus currently being developed, to follow courses in schools other than their own.

The DfES is determined that this time vocational practical education will become embedded into the system and will have parity with more traditional subjects. To that end only consortia that pass through a Gateway process of self-assessment will be allowed to offer the first five Diplomas (Creative & Media, Construction and the Built Environment, Engineering, IT, Society, Health and Development) to come on stream in September 2008. **Fareham and Gosport** is one of seven Hampshire Consortia to complete submissions under the Gateway process. **Portsmouth** has also made a submission under the Gateway. Both the Fareham and Gosport, and the Portsmouth Consortia, comprising colleges, secondary schools, special

schools, PRUs and training providers are hopeful of success. The Increased Flexibility Programme has given experience of working collaboratively to provide vocational education. The links with partners such as the Education Business Partnership, Connexions, the Learning and Skills Council and the Local Authority, together with representatives of local councils, employers, higher education and school governing bodies are essential in helping to deliver the new Diplomas. Task Groups are already working on the finer detail of proposals.

Results of the submission are expected in March 2007. Watch this space!



## Step Into Leisure & Tourism enviropark 2020

On 6th December Year 10 pupils studying leisure & tourism, were invited to the Royal Marines Museum to work in groups to design a proposed enviropark, keeping in mind environmental issues.

Key professionals were on hand to support and assist the pupils.

These events are generally aimed at Key Stage 4 students (14 to 16 years old). They are funded by the Aim Higher programme and aim to raise the aspirations of students within the city and get them to think about their options after school, ideally steering them towards higher education. The activity is designed to get students to work together in teams, to think laterally and creatively and understand that they are capable of achieving more than they think.

Business Volunteer presence allows the pupils to interact with business people from diverse industries and aims to promote the development of social skills, increase confidence and improve the students' understanding of different occupations.

## Staff Update

For those of you that don't already know, please note that Vicki Sillince is now running the WEX Online pilot scheme.

Matthew Barnard is looking after Fareham & Gosport Schools, Fran Wright is looking after Portsmouth Schools and Claire Jolliffe is looking after Havant Schools. Julia Jennings is overseeing the Extended Work Experience Programme and the WEX Online Programme.

## Launch at Brune Park for Uniworld Communications Mentoring Programme

The launch of the new mentoring programme took place on Thursday 19 October at Brune Park Community College. The new group of mentors were treated to lunch and a chance to look around the school and have an informal chat before the programme got under way. The pupils will be meeting with their business mentors once a fortnight, in the school.



## Welcome to our New Staff & Directors

**EBP** have taken on a team of 5 new staff, all students from the University of Portsmouth, to help run Wex Online, this is a new way of managing work experience online. 3 schools in our area are part of this new project which offers students a more efficient and student friendly approach to work experience. The team consists of **Ivano Bruno, Vicki Taylor, Claire Pitcher, Melanie Pike and Joanne Axford.**



**Welcome to Ian Saynor, Work Experience Health & Safety Adviser who will be working with the Work Experience Team**

We also welcome two new Members to our Board of Directors. Isabelle O'Mara Headteacher of St Edmund's Catholic School & James Lappin, Secondary Advisor for Portsmouth LA.



Isabelle O'Mara



James Lappin

### January 2007

- Wed 10 Meet The Professional Working Lunch - Health & Social Care (11-13:00)
- Thu 11 King Richards School, Portsmouth - Enterprise Day (08:30-15:00)
- Fri 12 Step into Engineering (PETA)
- Tue 16 VT Masterclass VT Dockyard - Springfield Tech College
- Thu 19 Miltoncross School, Portsmouth - Enterprise Day (08:30-15:00)
- Wed 24 Meet The Professional Working Lunch - Modern Foreign Languages (11-13:00)
- Fri 26 Bendicks - Professional Development Programme
- Tue 30 Brune Park School, Gosport - Mock Interviews (08:30-14:30)
- Tue 30 Teachers Launch - Website Challenge 2007
- Wed 31 Mayfield School, Portsmouth - Enterprise Day (08:30-15:00)
- Wed 31 Portsmouth UPBEAT - WRL meeting - The Mary Rose Trust

### February 2007

- Thu 1 Brune Park School, Gosport - Mock Interviews (08:30-14:30)
- Thu 1 Springfield School, Portsmouth - Working Lunch - Maths (12-14:00)
- Tue 6 VT Masterclass, VT Dockyard - Henry Cort School
- Wed 7 Construction Skills Fair - Rose Bowl
- Fri 9 Purbrook Park, Purbrook - Mock Interviews (08:30-14:30)
- Wed 14 Marine Engineering Working Lunch Royal Marines Museum
- Thu 15 King Richards School, Portsmouth - Enterprise Day (08:30-15:00)
- Fri 16 Horndean Technology College - Mock Interviews (08:30-14:30)
- Mon 26 City of Portsmouth Boys School - Working Lunch - ICT/Maths (12-14:00)
- Tue 27 Student Launch, Website Challenge 2007
- Wed 28 Bridgemary School, Gosport - Enterprise Day (08:30-14:30)
- Wed 28 Community Development Health & Social Working Lunch

### March 2007

- Thu 1 Priory School, Portsmouth - Mock Interviews (08:30-14:30)
- Tue 6 Cowplain School, Waterlooville - Enterprise Day (08:30-14:30)
- Tue 6 Primary Schools' Science Fair
- Tue 6 VT Masterclass, VT Dockyard
- Wed 7 Primary Schools' Science Fair
- Wed 7 Portchester School - Enterprise Day (08:30-14:30)
- Thu 8 Primary Schools' Science Fair
- Fri 9 Step into Engineering - PETA (fully booked)
- Mon 12 Staunton Park, Havant-Post Work Experience Conference
- Tue 13 VT Masterclass, VT Dockyard - City of Portsmouth Boys' School
- Wed 14 City Portsmouth Girls School - Pre Work Experience Conference (Morning only)
- Wed 14 Meet The Professional - Working Lunch - Retail (11-13:00)
- Thu 15 Warblington School, Havant-Science Industry Day (08:30-14:30)
- Fri 16 City of Portsmouth Girls School-Pre Work Experience Conference (Morning only)
- Mon 20 Brune Park School, Gosport-Enterprise Days (08:00-14:30)
- Thu 22 Purbrook Park, Purbrook-Ent Day (08:30-15:00)
- Thu 22 CAD/CAM Challenge Final - HMS Warrior
- Mon 26 Brune Park School, Gosport-Post Work Exp Conf.
- Wed 28 Meet The Professional - Wkg Lun - ICT (11-13:00)
- Wed 28 Brunel Monument Unveiling
- Thu 29 Young Engineers Final - Sultan
- Fri 30 Crofton School, Stubbington-Ent Day (08:30-14:30)

### April 2007

- Mon 16 Bridgemary School, Gosport-Post Work Exp Conf.
- Tue 17 Cowplain School, Waterlooville - Enterprise Day
- Tue 17 Maths/Physics Masterclass (TBC)
- Wed 18 Meet The Professional - Working Lunch Business & Management (11-13:00)
- Wed 18 Hayling College, Hayling - Ent Day (08:30-14:30)
- Fri 20 Purbrook Park, Purbrook -Ent Day (08:30-14:30)
- Wed 25 Meet The Professional - Working Lunch - Leisure & Tourism (11-13:00)
- Thu 26 Mayfield School, Portsmouth - Enterprise Day