

EBP Newsletter

Portsmouth & South East Hampshire Education Business Partnership Ltd.

Helping to bring education and business together

As we start 2006, I am reminded of one of the many reasons that business links with schools are important and how they can help to motivate students. Last term, a group of boys from City of Portsmouth Boys school, supported by their teacher Darren Male, were encouraged to run their tuck-shop and to think about it as a business. They were a group with little or no interest in the curriculum who were causing all sorts of problems in the school. The EBP introduced Colin Potter to the school. Colin is the MD of a successful Portsmouth business, Document Genie Ltd, and the Chairman of the Hampshire Branch of the Institute of Directors. Through the support of Colin and his colleagues, the students have made a real success of the tuck-shop, have learnt a huge amount about business management, teamwork, accounting and marketing, and their motivation for school has improved dramatically.

Listening to students talking about opportunities to meet with professionals from the world of work, over a working lunch, reinforced for me the importance of exposing young people to a wide range of people from all walks of life and how it can help them to think about their future. These are some direct quotes from students after two recent working lunches – one about business and enterprise and one about science:

'The best bit was talking to the people socially and finding out what they did in their work'

(I've learnt that) 'Hard work is the key to success'

'I have learnt that your future will be whatever you make it'

'I have now broadened my horizons to include science'

'It has given me some direction in life'

'It has helped me to decide what I might want to be when I'm older'

It was inspiring just listening to them all! We have a full programme of working lunches planned for the rest of this year, which will include the themes of 'Leisure & Tourism'; 'Health & Social Care'; 'Marine, Engineering & Manufacturing' and 'Community Development'.

The last term was an extremely busy one for the EBP, including the appointment of a number of new key staff. I am pleased to welcome Andy Taylor, our new Business Development Manager and key contact for Portsmouth schools and Jenny Lang, our Business Broker for schools in Havant. There is an EBP Account Manager for each school in our area and we will be writing to you soon to confirm who they are. Their role will be to help support you through the full range of business link activities including all work related learning and enterprise activities. They will work closely with our Project Co-ordinators who will continue to offer the range of projects including mentoring, extended work placements, working lunches, taster days, professional opportunities for teachers and 'step into activities'.

Wishing you all a Happy 2006!



Cath Longhurst
Chief Executive

Winter Term 2006

Issue 9

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UPBEAT

Additional Support For Schools

The EBP is now in an even stronger position to support secondary schools in Portsmouth and Havant with their KS4/Work Related Learning.

Funding has been secured by EBP for 3 years to increase business brokerage for the 10 secondary schools in Portsmouth and 8 schools in Havant and Henry Cort School in Fareham.

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UPBEAT ARTICLE CONTINUED FROM FRONT PAGE...

Andy Taylor, EBP's new Business Development Manager, acts as a business broker for the Portsmouth schools and Jenny Lang is the Business Broker for 8 Havant schools and Henry Cort.

So how is UPBEAT different to what the EBP already provides? The EBP provides schools with a wide range of high quality projects and programmes such as Extended Work Experience, Enterprise Days, Enterprise and Work Related Challenges. So Through UBEAT it can provide "additional" support to help those schools in Portsmouth and Havant to enhance Work Related Learning within mainstream GCSE subjects such as Maths, English, Languages, Humanities, Science etc.

Andy and Jenny are therefore working closely with Curriculum Heads in each of their respective schools. Once ideas for Work Related Learning activities have been agreed with Curriculum Heads, Andy and Jenny then identify local employers that are willing to help. Typical activities include guest speakers, curriculum projects, employer visits etc.

Andy Taylor said "this proves that there is growing demand for Work Related Learning within schools in mainstream subjects, EBP is now in a stronger position to help schools to enhance what they already do".



Linvoy Primus Football Challenge



15th November saw the launch of the Linvoy Primus Enterprise Challenge, which took place at Fratton Park, the home of Portsmouth Football Club. Linvoy shared some of his life experiences with students from 17 schools across Portsmouth and South East Hampshire. He inspired them to take part in the Challenge, which will assist schools in meeting their requirement for Enterprise Education in a unique and challenging way.

Groups of students have set up their own businesses in order to generate a real income. All profits will go to support work of the 'Faith and Football Trust' in orphanages and schools in India and Nigeria.

Over 60 companies will be judged in March 2006 and the winning team will get the chance of a lifetime to travel to Goa in India, where they will see first hand the work of the Trust.

Business Mentors are currently visiting schools to support the teams to give them advice and encouragement. All companies have now registered their businesses with EBP and are currently coming up with some fantastic ideas to make money. We are looking forward to seeing their end results.

Good luck to all taking part in the Challenge!



GCSE Applied IT IBM Launch their e-mentoring programme with the GCSE Applied ICT Pupils at Springfield Technology College

Tuesday 1st November saw IBM launch their e-mentoring programme at **Springfield Technology College**, where GCSE Applied ICT pupils will be e-mentored by IBM staff.

Alison Stanley and **Maxine McGee** from **IBM**, along with Lucy Herdman from **EBP**, visited the pupils during their lesson. Teacher Simon Marsden introduced us to the Year 11 pupils, before Alison spoke about IBM's commitment to e-mentoring and potential benefits of the programme. Lucy then led an activity on the mentoring relationship, before Maxine demonstrated Mentor Place, the IBM web-based system.

The following Tuesday the class visited IBM, at North harbour, where they saw a further presentation in a seminar room, before going to the restaurant to meet with the mentors over refreshments. The teachers and pupils were very impressed with the facilities and everyone left feeling very positive and looking forward to starting the programme.

ws..e-mentoring news....e-mentoring news...

The second lunch took place on 30 November, the menu choice on this day was Science, Science and more Science! Business people attended from Wyeth Pharmaceutical, Wyeth Research, St Mary's Hospital, City Technology, Pall Life Sciences, PCC—Public Protection, The Environment Centre (tEC) and the Head of Science at Priory School.

Pupils from Springfield Technology College, Cowplain Community School, Priory School, Purbrook Park School, Mayfield School, Park Community School, Brune Park Community College, King Richard School and Oaklands RC School attended the lunches.

"well done for last Wednesday, it went very well and our pupils got a lot out of it"

**John Lomas, Assistant Head Teacher
Springfield Technology College**

Thank You All, For Your Time & Expertise!

Working Lunches

Two very successful working lunches were held at Tiger Tiger, Gunwharf last term. The first one took place on 9 November, where Business Management and ICT were on the menu. Local businesses were invited to attend and meet pupils, have lunch together and chat informally about their roles within their companies, giving pupils an insight into the world of work. Ten business people from Uniworld, PSE&H Chamber of Commerce, BAE Systems, Whitelight Creative, Businessfulcrum Ltd & Portsmouth Business School generously gave their time.



David Hathorn, UOP Business School



Ashleigh Potter, from Uniworld



Pupils from Cowplain School with Margaret Farres a Microbiologist from St Mary's



Pupils from Springfield Technology College with Mike Smith, from Wyeth Research

TEAMBUILDING DAYS

These fun filled days were held in September at Queen Elizabeth Country Park. Approximately 400 Year 10 students from various schools in the area attended over a 3-day period.

There were 3 separate activities for the students to take part in, which covered shelter building, orienteering and an assault course. These are known methods of building team work, communication, problem solving, co-operation, co-ordination, compromise and risk taking.

The aim of the event was to help build relationships and confidence for the students who will be attending college for 1 day a week at either Fareham, South Downs or Highbury College.

Feedback from the students was very positive with most saying they had enjoyed the day and meeting new people.

The event's success was due to the huge team effort from Queen Elizabeth Country Park Rangers, school and EBP staff who acted as team leaders and of course the students who attended and enjoyed the day.

Thank you to all of you who helped make this happen!

Quotes from some of the students about their day...

"I met some new people that are in my group and we got on well"

Aimee Mantle - The Hayling College

"It's really good that I've made new friends"

Angela Collins - Staunton Park Comm School

"I met a lot of people today we made a really good team"

Kandita Brown - Warblington School

"I enjoyed the building because we worked really well as a team and I enjoyed it"

Alice McWilliams - Warblington School

"Its good because now I will know people when I go to college"

Kacey Stanbury - Warblington School





Preparation Sessions for Working Life

As part of our commitment to help ensure that young people have a positive experience while on Work Placement, EBP ran a series of half day *Preparation for Working Life* workshops in September.

To set these workshops apart from the usual school day, students were encouraged to dress as for their pre-placement interview. *The Power of First Impressions* was the theme for several activities

during the morning, designed to make the experience of meeting employers for the first time a little less intimidating. *Health & Safety* in the workplace was a key part of the session and included a *Spot the Hazard* style video which presented all the things **not** to do in various workplace scenarios. Students' *Rights and Responsibilities* while on placement was also featured as an interactive quiz.

Our *10 Top Tips* for a successful placement were discussed in small groups and students were invited to come up with some of their own.

Students were also given a *Log Book*, another new resource we have introduced this year. Feedback from students was very positive, most felt "more confident" about going on work placement and appreciated "being treated as an adult" during the session.



Online Tool for Teaching Work Related Learning

A unique website dedicated to providing careers advice to young people living in and around Portsmouth can help you meet work-related learning requirements. Packed with information including facts on the local labour market, up to date local, regional and national news on skills shortages, local events and much more.

The people behind Jobcafé have devised a worksheet to demonstrate how the website can assist teachers in meeting and contributing to elements of the new work-related learning curriculum.

For a copy of the worksheet, please contact Emma Sturgess,

Economic Regeneration Officer

by email: emma.sturgess@portsmouthcc.gov.uk or telephone: 023 9284 1119.

You can find Jobcafé at www.jobcafe.co.uk.

Skills Festival

Around 1500 students took part in the second annual Marine, Engineering and Manufacturing Skills Festival at the Hampshire Rose Bowl on Monday 17th October. The pupils were treated to more than 40 exhibitors, who worked hard to provide the students with some exciting interactive exhibits. The show also had a positive impact on pupils making decisions on the type of career they would like to pursue. Many students found that companies helped them to think about opportunities in marine, engineering and manufacturing. Congratulations to Henry Cort School, Fareham for winning the Sail Boat Challenge. The school received a flat screen television as their prize, which was donated by Philips Semiconductors. Purbrook Park pupils Adam Harden and Joel Andrews were also awarded prizes, along with Katherine Taylor of Oaklands RC School.



CITB Holds Annual National Construction Week

On 6 October, 42 pupils from **City Girls School** took part in an event devised to address diversity in the industry and offer pupils the chance to learn about building processes and gain an opportunity to develop teambuilding, problem-solving and communication skills.

The challenge, facilitated by **Caroline Ruler** and **John Harvie** of **Carillion Construction**, was for teams to produce the tallest structure using MTA (giant building kits), within a given time-scale. Pupils were asked to submit a plan of the structure before construction commenced.

Prizes donated by **CITB & Carillion**, were awarded for leadership and teamwork.





ON DEMAND BUSINESS

IBM - 'Try Science Day'

IBM held a 'Try Science Day' on Friday 20th January, which was a great success.



65 year 6 pupils from Isambard Brunel Junior School attended. The children were split into groups of 5 and worked with 13 volunteers throughout the day on experiments such as, Paper Bridge, Aluminium Boats and Lung Capacity.

Marcus Davidson, from IBM, said *"the event was very much appreciated by pupils and teachers alike. The children seemed to find it stimulating, fun and Educational"*.

Good-Bye & Good Luck! To Vicki Our Office Angel!



Vicki who has worked at the EBP since 2001, left in December 2005. Vicki was offered a job that was too good an opportunity to turn down. We will all miss Vicki and wish her good luck for the future.

1st Floor
Enterprise House
Isambard Brunel Road
Portsmouth, PO1 2RZ
Tel: 023 9229 1456
Fax: 023 9229 1492
www.portsmouthebp.co.uk
email:enquiries@portsmouth

Month	Date	Some Forthcoming Events — Please ring the EBP for more details	Who For
Feb	1st	Teachers Launch of Schools Website Challenge	Secondary Schools
	7th	WRL Co-ordinators Meeting for Hampshire Schools	Secondary Schools
	10th	Step Into Engineering at PETA	Secondary Schools
	24th	Student Launch of Schools Website Challenge	Secondary Schools
	27th	Enterprise Day	Glenwood School
Mar	3rd	Step into Engineering at PETA	Secondary School
	7, 8 & 9th	Science Fair at Action Stations and the Warrior	Primary Schools
	17th	Linvoy Primus, Enterprise Challenge Ends	
	20th	Post Work Experience Conference	Staunton Park Comm School
	22nd	Working Lunch - Leisure & Tourism	Secondary Schools
	24th	'Step Into' Health & Social Care	Secondary Schools
	31st	Enterprise Day	Crofton School
Apr	19th	Enterprise Day	Mayfield School
	20th	Marwell Zoo Professional Development Programme	Secondary Schools
May	11th	Heat 1 of the Schools Website Challenge	Secondary Schools
	17th	Heat 2 of the Schools Website Challenge	Secondary Schools
	18th	Heat 3 of the Schools Website Challenge	Secondary Schools
	24th	The Final of the Schools Website Challenge	Secondary Schools