

Welcome to the start of a new school year. I hope you have all had an enjoyable summer and managed to find some sun somewhere! The EBP team have not been idle over the summer, but have used the time that schools are closed to review and evaluate our events and programmes, develop new ones and to continue with the all important work of developing partnerships with new businesses.

This Newsletter features some of the exciting work that took place between April and July 07, in particular the very successful conference and debate held at the Marriot Hotel in June. The full report is now with the printers and copies will be sent out to all delegates at the end of August.

If you would like a copy, please contact us directly, or look on our website where it will also be available. Our Annual Report will also be available soon, and in reviewing all the figures for last academic year, a staggering

17,000 young people took part in EBP activities during the year – a real testament to the hard work of EBP staff last year.

As we launch into the next academic year, I urge all teachers to be aware of the many opportunities available to help students to think about their career options. These include the full programme of 'Step Into' days and 'Meet the Professional' events and a number of major Challenges. We will be running a new Language Challenge this year, with a fantastic prize ...more details to follow soon. We will also be holding our increasingly successful CAD/CAM Challenge, the Website Challenge alongside IBM, a Celebrity Chef Challenge as piloted in June this year, and will be supporting the Make Your Mark Challenge – so plenty of opportunities for students to test and extend their enterprise skills!

Our website is continually being updated, so do check regularly for details of new

events and activities. As we speak, plans are underway for the Engineering Skills Fair in October at the Rose Bowl, and the Construction Skills Fair in February.

I hope you enjoy this edition of our Newsletter and I look forward to seeing you at some of our events during the autumn.



Cath Longhurst
Chief Executive

Celebrity Chef Challenge!



EBP and Gunwharf Quays invited pupils to participate in a celebrity chef challenge. **Rob Rees – The Cotswold Chef** held cookery master classes during the Gunwharf Quays Waterfront Festival, on Friday 22 June. The winning teams were given the opportunity to join him on stage to prepare and cook their dish.

The Challenge was to produce a healthy main course dish for a family of four, which would be ready to eat in half an hour! In addition, teams had to submit a menu card which reflects a complementary starter and dessert, a list of Ingredients, including recipe & method, a summary of why they have chosen their menu and a full costing of the ingredients to show £ per person.

It was an exciting challenge which the teams clearly enjoyed being part of. The winning school was **Henry Cort Community College**

- A BIG Well Done to the students who took Part!

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Enterprise Challenge

The challenge started on Friday 17th November 2006 and closed at 2.00 p.m. on Friday 23rd March 2007, when all business plans, story boards and financial accounts were submitted to the EBP office in Portsmouth.

Judging took place during the Easter break and the winners were announced at a presentation evening at Fratton Park on 15th May 2007, to which all participants, teachers & parents were invited. The challenge was for students at KS4, to create a company made of up to 6 team members to develop a business idea and a plan that can turn into a practical and real way of generating income. Students had to demonstrate enterprise skills including teamwork, communication, problem solving, risk taking, sales and marketing together with financial and economic literacy. The winning team will go to Goa, India in November to visit orphanages.



Portchester School
Winning Team

'Day in the Life of a Midwife'



On Tuesday 5th June, 110 Students from Portsmouth and surrounding areas attended a morning to see a rare glimpse of a 'Day in the life of a Midwife'.

The session was held in the Lecture Theatre in the Education Centre at **St Mary's Hospital**, Portsmouth. **Isabel Mark, Work Experience Co-ordinator** for the Portsmouth and South East Hampshire NHS area said: "The aim of the session was to make Students aware, that any profession, can have an 'upside' as well as a

'downside' and Midwifery is no exception. Students regularly ask for placements on Maternity Units and because of confidentiality reasons this is not possible to arrange; so, the idea behind the planning of the event, was to bring the Maternity Unit to the Students".

Members of staff from Portsmouth Hospitals NHS Trust, including Midwifery, Chaplaincy and Childcare from Highbury College were involved in the session.



Continuing Professional Develop-



COWPLAIN COMMUNITY SCHOOL
a business and enterprise college

On Wednesday 4th July, heads of English, Maths, Science, Humanities and Modern Foreign Languages attended a CPD day at Cowplain School.

The day started at 12.00 with a buffet lunch- the theme of the day was enterprise education and its relevance to the curriculum. The day was delivered by Cath Longhurst, CEO of EBP and Lyn Wakeford, Senior Project Co-ordinator of Enterprise also from EBP.

The aim of the day was to provide heads of departments with an understanding of enterprise education and its purpose. There was an opportunity to work in subject groups with other schools, the chance to develop practical schemes of work linking the curriculum to enterprise education and the attendees also got to hear some case studies of good practice.

Business & Education Debate



The event was held on Thursday 21st June at the **Portsmouth Marriott Hotel**. 120 senior managers from business and education attended. The debate aimed to question whether young people are sufficiently work ready and focused on the following important areas:

- Looking at the work readiness of young people from an employer's perspective. Updates with what's happening in schools and colleges today and the radical plans for 14-19 year olds in the future.
- Providing opportunities to discuss and feedback views, to understand what opportunities are available to become involved.
- Providing opportunities to network with key businesses in the area.
- The conference was a huge success and raised a large number of issues relating to education / business links and their place in helping young people to find a place in the workforce of tomorrow.
- The conference stimulated useful debate and gave an opportunity for local stakeholders to make connections with each other and plan their involvement in future education business activities.

'We could cry into our beer over our need for the specialist skills that we haven't got.... Or we could do something about it.'



School Song Debut Performance is a 'Resounding' Success!



The children of Leesland Junior School recently treated their invited guests, including **Fred Dinenage** from **Meridian TV**, the **Mayor of Gosport, Cllr Keith Gill** and members of **Music Fusion**, to a great rendition of the debut performance of their

exciting new song. A group of children worked closely with musician **Jessica Curry**, from **Music Fusion**, to write and develop a song to promote and celebrate the aims and aspirations of the school. This was a very successful pilot project for **Music Fusion** organised by **Lyn**

Wakeford, EBP, as part of the **Gosport Impact Project**.

Fred was also delighted to launch the new in-school television station 'Leesland TV' which will help the children to develop their communication and presentation skills. He also spent time giving some of the children tips on presenting TV programmes.

Fred said "I had the loveliest happy time. Leesland Junior is a truly, happy, vibrant school".

Waterfront Festival

EBP were delighted to invite schools to the first ever *Gunwharf Quays Waterfront Festival Education Days event!*

The interactive exhibition and speed-networking event was held at Tiger Tiger, Gunwharf Quays at 10.00am - 12.00pm on Tuesday 19 and Wednesday 20th June 2007.

Tiger Tiger provided 3 excellent facilities for exhibition and speed-networking. In addition, some outside space was available for 'weatherproof' exhibits, including the opportunity for young people to 'have a go' at scuba diving! The event hoped to attract over 500 young people to the *Education Days*, with opportunities to engage with 20 exhibitors.

This event was designed to raise awareness of the occupational area or industry in the Marine, Leisure & Tourism sector and to help guidance with career choices. The event was also designed to influence the decisions young people make in their school/college and personal lives to help them better prepare for the world of work.

The Festival provided employers and training providers with an opportunity to showcase their industry through an interactive skills event. It brought vocational learning to life and showed young people the wide range of careers and career opportunities available to them.

Quote from **Amy Smith, Aspex Gallery**

" just to let you know that I really enjoyed the event this morning. I thought it was a brilliant idea and the participants really seemed to get a lot out of it. One group even left me with the words, 'let's go to Aspex! It sounds ace!' - which is obviously a really positive outcome for me.



Education Days at Gunwharf Quays

Schools' Website Challenge Final

The project is an annual challenge aimed at 14 and 15 year olds in the South East Hants area. 2007 is the 9th year and it has grown from involving just 4 schools up to a max of twelve. Teams of 5 - 10 students use Dreamweaver software to build a website for a real customer. They produce a presentation to deliver at the heats and final, showing the process of design, how the team worked and the finished product. They then answer questions from the floor following the presentation. Through working on a real business-related project, students increase their skills in IT, Project Management, Team Working, Communication and Presenting. The two customers this

year were Stamshaw Junior School and Static Fusion. The challenge is run over 3 heats, a winning school from each heat goes into the final which was held on 17th May. Schools that took part this year were: Admiral Lord Nelson, Mayfield, Crofton, City of Portsmouth Boys' School, Bridgemary Sports College, Cams Hill, King Richard, Horndean Technology College and Warblington. Mayfield, Cams Hill, King Richard and Horndean got through to the final. Horndean Technology College won the challenge! Well done to them and all of the schools that took part. The EBP is grateful for the sponsorship of IBM, without whose

considerable time, expertise and financial support, the Challenge would not be possible.

**WINNING TEAM
2007**



Team Building Days

Year 10 students from Portsmouth & S E Hants schools are due to start a one-day a week college course at Fareham and Southdowns College on Courses that include engineering, hair and beauty construction, cookery, fashion & textiles. The students will get the opportunity to attend team building days on 5th & 6th September at Queen Elizabeth Country Park and 12th September at Action Stations.

The aim is to introduce them to their peers starting the same college course, enabling them to bond and familiarise themselves with new faces making transition easier. 2 of the days are with **HCC Youth Service** on exciting activities titled: nuclear rods, circle and inner circle sharing, fireball challenge, tripod, snake crate, minefield and more! The event on the 12th is at Action Stations doing air motor workshop, code and cipher challenge and team challenges.



Construction Working Lunch

The final Meet the Professionals Working Lunch of the academic year took place on July 5th at the Mountbatten Centre. The Construction themed lunch was attended by 11 volunteers from 9 organisations who spoke to pupils from Springfield Technology College, Brune Park Community College and City of Portsmouth Girls School. There have been 12 working lunches this year with a total of 550 pupils and 120 business volunteers participating. Pupil feedback has been excellent and construction was no exception 'I thought this was very interesting and I got all my questions answered' and 'I learned a lot about all the different jobs in the construction industry, and know I have a good career ahead of me if I work hard'. Bookings are being taken for next year with the dates and themes listed on the website!

Schools that attended were:

Springfield Technology College
City of Portsmouth Girls School
Brune Park Community School

Organisations & their staff who volunteered:

Robin Richbell - Study Xpress. Chris Ward - Award Health & Safety.

Nicky Curtis - Hawk Services. Peter Davies - P J Davies & Associates Ltd. Tony Richards - Graduate Landscapes. Charlie Spedding - Carillion. Andrew Packer - University of Portsmouth. Neil Boardman - Hampshire County Council. Max Taylor - Hampshire County Council David Cook & Carl Blakeley - Leadbitter Southeast.



Going Green on Gosport



Pupils from Leesland Junior School have been driving forward the green agenda by designing posters urging people to get out of their cars more. The winning posters will now be printed and put up in the Gosport Ferry. Transport and the environment have been top of the agenda at the school for the past few weeks.

The whole school took part in the challenge organised by Lyn Wakeford, EBP as part

Gosport IMPACT Project. The pupils celebrated their success by meeting Gosport Mayor Keith Gill and taking a trip around Portsmouth Harbour. The ferry company also presented the headteacher, Lesley Blackham with a cheque for £1,000. As well as raising awareness of environmental issues, it is also aimed at teaching the pupils more about business - a theme which the school will continue with its £1,000.

General Manager Paul Fuller for Gosport Ferry Said, "we were very pleased to work with the school and the Gosport IMPACT Project on this competition".



Gosport Ferry

Blending in at Blendworth Tree Surgeons

I recently made a visit to see Danny Moore who has been participating in an extended work experience with Blendworth Tree Surgeons. I arrived at the site to find the sun shining and everyone hard at work. Despite some reluctance and friendly ribbing by his workmates, he soon entered into the spirit of the "photoshoot" and was happy to tell me about his work placement.

Danny has always enjoyed participating in outdoor work of a practical nature, though he finds it difficult to concentrate at school which has made learning there very hard for him. Working with Dale Hawkes, owner of the company, has given him the opportunity to be treated as an adult and earn the respect of his workmates. He knows now that he would like an outdoor career when he leaves school. While there he has gained a knowledge of horticulture as well as understanding the need for Health and Safety in the workplace. Even with restrictions on the use of some equipment, Danny is kept busy and feels a valuable member of the team.

When I initially contacted Dale he was cautious about offering a place to Danny due to some bad experiences in the past, however it didn't take him long to realise that Danny would be a valuable asset to his workforce. His colleagues agreed that it was great to have a new enthusiastic workmate. He is always on time or early and even during the recent torrential rain kept working for 8 hours when one worker gave up. Dale is keen to take on more work experience students in the future as he thinks it is a really good scheme to help young people gain an insight into the world of work before they leave education.

Written by Claire Jolliffe
Project Co-ordinator, EBP



Staff from Blendworth Tree Surgeon's
Danny is 3rd from the right!



Work Experience Online

The WEX Online project is well underway. Since March 07, 995 students from schools across the region have attended placements organised by the WEX Online team at EBP. Students from Bridgemary Sports College, Bayhouse School, Neville Lovett School and Bohunt School have had the first taste of this new and exciting work experience opportunity.

Next year 8 further schools from across Portsmouth, Havant, Fareham, Gosport and Petersfield will be coming on board to join in the successful placing of students via this interactive selection process, **WEX ONLINE**. Feedback from the students has been very positive with comments stating that the system is easy to use.

Other successful feedback is the offer of Saturday jobs for some and some cases a possible apprenticeship when they leave school. To find out more about WEX ONLINE, please call our office, Education Business Partnership, Tel: (023) 9229 1456.



YEAR OF FOOD AND FARMING

You are invited to a
**Countryside Day for Schools at the
GOODWOOD ESTATE**

Date: 25th September 2007
Cost: No entrance charge
Time: 9.30am - 2.30pm
Age: Key Stage 2
Place: Goodwood Home Farm

For further information,
please contact: HCL Education

Coordinator – Jo Britton
Office 01962 797368
Mobile 07709 399 452

Very Popular Challenge

KS3 Science Challenge – Year 9's will be working with HMS Sultan to hold a dynamic day looking at science and engineering. Teams of pupils will be involved with 6 activities for half an hour per activity and move round on a rotation basis.

Activities will be hands-on and interactive and will also encourage teacher participation.

Taking place on Wed 19th Sept, We have just over 240 pupils attending.

Programme will encompass forces and motion, sound and light, electricity and communication, materials, and fitness and health.

Good-bye Ivano & Natasha



And Welcome to Jan!

Welcome to Jan Shelton who has joined the WEX Online team at EBP. Jan will be working with Vicki and Ian organising placements for the students who are part of the WEX Online programme.



Thank you and we'll miss you Ivano. Ivano is leaving EBP, the WEX Online team member, to spend a month in Tunisia to learn Arabic, back to us for a month before starting his PHD in European politics at the University of Portsmouth.

Thank you to Natasha who has left the Enterprise Team at EBP to start the Graduate Programme at IBM. Natasha will be missed and best remembered for the CSI Enterprise Day she created and delivered at Warblington School.

Forthcoming Events

September '07

Mon 3rd	Hordean Technology College Year 11 CV Writing Workshop
Wed 5th & Thur 6th	Teambuilding Fareham College
Wed 12th	Teambuilding - Action Stations South Downs Students
Fri 14th	Portchester School - Fareham Year 11 CV Writing Workshop
Wed 19th	Science Challenge - HMS Sultan Year 9
Mon 24th	Brookfield School - Fareham Post Work Experience Conference
Tues 25th	Step Into Science (TBC)

October '07

Tues 2nd	Henry Cort School - Fareham CV Writing/interview Technique
Wed 3rd	Springfield Technology College Expressive Arts Working Lunch
Mon 8th	National Construction Week
Tues 9th	Henry Cort School Fareham
Wed 10th	Construction Working Lunch (TBC)
Wed 10th	Brune Park Community College Enterprise Day - Olympic Day
Fri 12th	Brune Park Community College Enterprise Day - Olympic Day
Wed 17th	MEMSP Skills Festival Hampshire Rose Bowl
Wed 17th	Leisure & Tourism Working Lunch
Thur 18th	Brookfield School - Fareham Year 10 Enterprise Day
Fri 19th	Brookfield School - Fareham Year 10 Enterprise Day

November '07

Thur 1st	Professional Development - McDonalds Enterprise House
Tues 13th	Step Into Health & Development St James' Hospital
Wed 14th	Hair & Beauty Working Lunch Tiger Tiger
Wed 14th	Henry Cort School - Fareham Enterprise Day, Pizza - T-shirt
Wed 14th	Social Health & Development Day
Fri 16	Staunton Park School - Havant Enterprise Day
Wed 21st	Mayfield School - Portsmouth Enterprise Day - Olympic Theme
Fri 23rd	Cams Hill School - Fareham Year 11 Mock Interviews
Tues 27th	Cams Hill School - Fareham Year 10 Enterprise Day
Wed 28th	Modern Foreign Languages Working Lunch

December '07

Various dates 6 in total (TBC)	Specialist Diploma Themed Breakfast Briefings (breakfast provided)
Late December	Launch of Website Challenge 2008

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Andy Taylor

Education Business Partnership Portsmouth & South East Hampshire

We deliver high quality projects and programmes which increase the skills and abilities of the future workforce, enhancing the school curriculum through links with business!

"Helping to prepare young people for the world of work"

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